TDH
TEXAS DEPARTMENT OF HEALTH

TEXAS DEPARTMENT OF HEALTH
AUSTIN TEXAS
INTER-OFFICE

TO: Regional Directors
Directors, Local Health Departments
Directors, Independent W IC Local Agencies
Herman Horn, Chief, Bureau of Regional/Local Health Operations

FROM: Gerald D. Cannaday, Jr. BB
Chief, Bureau of Nutrition Services

DATE: May 18, 2001

SUBJECT: Drop Ship Special Formula/Vendor Confidentiality

In an April 17, 2001, letter to all WIC authorized vendors and copied to local agencies, we informed them that after September 30, 2001, we would no longer contract with any vendor location that can be classified as a mobile unit or home delivery route.

This office has received a call from a supplier of **special infant formulas.** The supplier stated that he was informed by local agency staff personel that he would no longer be allowed to drop ship formula to a client's home after September 30. Please be informed that this ban does **not apply** to providers who drop ship special infant formulas. However, clients should pick up formula at the clinic unless there is hardship and the client is not able.

For your information attached is a list of special infant formula providers including price lists. Local agency staff are encouraged to use those providers of special infant formulas who have the lowest prices.

On another issue, the new Federal Regulations preclude the sharing of information about vendors as of April 28, 2001. The only information which may be provided is vendor name, address and authorization status. Please do not provide any information to an inquirer other than that.

If you have any questions please call Jack Metz or Mona Russell at (512) 406-0777.

Attachment

Account

Number
03800

Name
D & L MEDICAL PRODUCTS INC

Address

Street
9701 DESSAU ROAD STE 202

City
AUSTIN

State Zip
TX 78754

Phone
(512) 832-9983

Fax
(512) 832-1980

Owner

First Name
RON

Last Name
ABRAMSON

Payment

Comptroller ID
17427418375001

X Direct Deposit

_ Farmer's Market

D&L MEDICAL PRODUCTS WIC PRICE LIST

(512) 832-9983 OR (800) 880-7402

PRICES EFFECTIVE 9/8/2000*

3232A POWDER	72.70
ALIMENTUM, 1 QUART	11.60
BOOST 8OZ CAN	1.80
BOOST HIGH PROTEIN 8 OZ	1.95
BOOST PLUS	1.95
BOOST PUDDING	1.60
CALCILO XD LO CALCIUM VIT-D FREE	28.48
CASEC POWDER 10 OZ	16.10
CHOICE DM	2.95
CITROTEIN POWDER 14 OZ	25.10
COMPLY	2.75
CRUCIAL FORMULA 8.45 OZ CAN	11.50
DELIVER 2.0 8 OZ.	2.40
DUOCAL 14 OZ. POWDER	34.00
ELECARE POWDER CANS	57.75
ENFAMIL 22CAL 1402 POWDER (ENFACARE)	20.75
ENFAMIL W/IRON POWDER 16 OZ	23.40
ENFAMIL 22 CAL 302	2.60
ENFAMIL AR POWDER 14 OZ CAN	19.88
ENFAMIL AR RTU 32 OZ CAN	9.40
ENFAMIL HUMAN MILK FORTIFIER/CASE	300.00
ENFAMIL PREMI W/IRON 20CAL 3 OZ	2.60
ENFAMIL W/ IRON, 24 CAL, NOT PREMIE	2.60
ENFAMIL W/IRON 13 OZ (CONCENTRATE)	6.00
ENFAMIL W/IRON PREMI 24,3 OZ BTLS	2.60
ENSURE 8 OZ	1.60
ENSURE PLUS 8 OZ	1.95
ENSURE PUDDING, EACH CAN	1.50
ENSURE W/FIBER 8 OZ	1.68
FIBERSOURCE, 8 OZ	1.80
FLAVOR PACKETS/SCIENTIFIC HOSPITAL EACH	1.20
GLUCERNA READY TO USE 8 OZ	3.10
HOMINEX 2 -11.4 OZ CN POWDER	80.00
INTROUTE CLOSED CONTAINER 1000ML	15.00
ISOCAL 32 OZ	9.50
ISOCAL 802	2.25
ISOMIL SF RTU 32 OZ	9.95
ISOMIL W/IRON CONCENTRATED 13 OZ	5.54
ISOMIL W/IRON POWDER 14 OZ	19.32
ISOSOURCE STANDARD 802	3.00
ISOSOURCE HN 8 OZ	3.00
JEVITY LIQUID 8 OZ	1.85
KINDERCAL 8 OZ	2.30
LACTO-FREE LIQUID 13 OZ	8.00
LIPISORB, 8 OZ RTU	4.80
LO PRO MILK SUBSTIT MEDDIET	3.90
MCT OIL	80.00
MICROLIPID 90 ML	4.75
MODUCAL POWDER 1302 CAN	20.25
NEOCATE 1 + LIQUID 802 JUICE	6 50
NEOCATE 1 + POWDER Unflavored 3.b OZ . .	1'3.25
NEOCATE INFANT FORMULA'O-12'MOS	44.50
NEPRO 8 OZ CANS	4.40
NEXT STEP 13 OZ	4.00
NEXT STEP SOY CONCENTRATE .130.	4.65
NEXT STEP SOY POWDER, 12.02	11.00
NEXT STEP TODDLER POWDER 12 OZ CAN	12.20
NUTRAMIGEN 13 02 CONCENTRATE	10.25
NUTRAMIGEN POWDER 16 OZ	36.00
NUTREN 1 .O	1.95
NUTREN 1.5 250 ML (8 OZ)	1.95
NUTREN 2.0 8.45 OZ CAN	1.95
NUTREN JR LACTOSE FREE	2.00
NUTREN JR W/FIBER LACTOSE FREE	2.50
OSMOUTE 8 OZ CAN	1.80
OSMOLITE HN 8 OZ CAN	2.00
PEDIALYTE 8 OZ BOTTLE	3.65
PEDIASURE 8 OZ	2.05
PEDIASURE WI FIBER 8 OZ	2.15
PEPTAMEN FORMULA 8.45 OZ	8.90
PEPTAMEN JR 8.45 OZ	8.90
PHENEX-1 AMINO ACID MOD. POWDER WI IRON	28.25
PHENEX-2	52.00
PHENYL FREE, 1 POUND CAN	47.25
POLYCOSE POWDER 12.3 OZ CAN	8.00
PORTAGEN POWDER 1 POUND CAN	28.75
PREGESTIMIL 1 POUND CAN	32.00
PREGESTIMIL 20 CAL 3 OZ BTL	2.70
PREGESTIMIL 24 CAL 3 OZ BTL	2.70
PRO-PHREE 1 POUND CAN	12.75
PROMOD 9.7 Of	16.50
PROMOTE 8 OZ	1.90
PROPIMEX-2 AMINO ACID MOD/POWDER	80.00
PROSOBEE CONCENTRATED 13 OZ	6.50
PROSOBEE RTU 32 OZ	10.95
PROSOBEE RTU NURSETTES	2.70
PULMOCARE 8 OZ	2.30
RCF 3OZ	6.90
REABIIAN 375 MUCAN	15.45
REABIIAN HN 335 MUCAN	22.00
REHYDRALYTE 8 OZ	3.78
REPLETE WI FIBER	2.70
RESOURCE HN 8 OZ	2.50
RESOURCE DIABETIC WI FIBER	2.50
RESOURCE FOR KIDS 8 OZ	2.25
RESOURCE PLUS	2.25
RESOURCE VARIETY FLAVORS 8 OZ JUICE	1.90
RESPALOR 8 OZ	2.45
SCANDICAL POWDER 8 OZ	10.60
SCANDISHAKE 4 3 OZ PK W/SUGAR PER BOX	12.40
SIMILAC HUMAN MILK FORTIFIER/CASE	290.00
SIMIIAC NATURAL CARE 4-02 NURSETTE	3.70
SIMILAC NEOSURE 1402 POWDER	21.95
SIMIIAC NEOSURE 402 LIQIAKA NEOCARE	3.70
SIMILAC PM6040 POWDER 1 LB CAN	23.40
SIMILAC SPECIAL CARE W/IRON 20 CAL	3.70
SIMIIAC SPECIAL CARE W/IRON 24 CAL	3.70
SIMILAC W/IRON 24 CAL NOT SPECIAL CARE	3.70
SUPLENA 8 OZ	3.40
THICK-IT 3'OOZ	21 .00
TWOCAL HN READY TO USE	2.55
ULTRACAL FORMULA, 8 OZ	2.50
VIVONEXflAVOR PACKETS PER BOX	11.75
VIVONEX PEDIATRIC 1.7 OZ PKTS PER BOX	43.00
XP MAXAMUM, 1 LB CAN	95.00
XP MAXMAID	60.00

'PRICES **SUBJECT TO CHANGE; CALL FOR PRICING ON FORMULAS NOT USTED**

Account

Number
03445

Name
GROCERY SERVICES

Address

Street
6121 HILLCROFT, SUITE M-I

City
HOUSTON

State Zip
TX 77061

Phone
(713) 981-7950

Fax
(713) 981-0248

Owner

First Name
RAYMOND

Last Name
SOLCHER

Payment

Comptroller ID
17603568837000

X Direct Deposit
_ Farmer's Market

Pregestimil 24 RTU
$1.65

GROCERY SERVICES, INC.
INFANT FORMULA PRICE LIST
EFFECTIVE SEPTEMBER, 2000

FORMULA DRY POWDER

ONE 16 OZ ENFAMIL W IRON.....12.00
ONE 14 OZ PROSOBEE.....12.00
ONE 14 OZ LACTOFREE 13.00
ONE 16 OZ NUTRAMIGEN.....24.00
ONE 16 OZ PREGESTIMIL.....22.00
ONE 14 OZ NEOCATE.....30.00
ONE 14 OZ PORTAGEN.....30.00
ONE 14 OZ ENFACARE (ENFAMIL 22).....12.00
ONE 14 OZ SIMILAC 60/40.....~~14.00~~ 14.50
ONE 14 OZ ENFAMIL AR.....12.59
ONE 14 OZ NEOCARE OR NEOSURE.....12.00

FORMULA CONCENTRATE

ONE 13 OZ ENFAMIL W IRON.....~~3.64~~ 3.28
ONE 13 OZ PROSOBEE.....~~3.46~~ 3.90
ONE 13 OZ LACTOFREE.....3.90
ONE 13 OZ NUTRAMIGEN.....6.00

FORMULA READY TO USE

ONE 8 OZ PEDIASURE.....~~2.20~~
ONE 8 OZ PEDIASURE W FIBER.....2.20
ONE QUART ALIMENTUM.....~~6.50~~ 8.00
ONE 3 OZ ENFAMIL 24.....1.40

ONE 8 OZ KINDERCAL.....~~2.00~~ 2.30

Account

Number
03095

Name
EDDIE BRYANT ENTERPRISES INC

Address

Street
1840 LEE TREVINO #202

City
EL PASO

State Zip
TX 79936

Phone
(915) 592-8737

Fax
(915) 592-1612

Owner

First Name
EDDIE

Last Name
BRYANT

Payment

Comptroller ID
17426532739000

X Direct Deposit
_ Farmer's Market

Eddie Bryant Enterprises, Inc. d.b.a. W.I.O. Market

Formula List

Effective April 24, 2001

Mead Johnson Products	Current Price	Ross Products	Current Price
Enfamil Liquid 13 oz.	$ 3.50	Similac Powder 14 oz.	$ 14.50
Enfamil Powder 16 oz.	$ 13.00	Similac Liquid 13 oz.	$ 3.40
Prosobee Liquid 13 oz.	$ 3.65	Similac RTU 8 oz.*	$ 2.75
Prosobee Powder 14 oz.	$ 12.70	Similac 2*	$ 13.25
Lactofree Liquid 13 oz.	$ 3.90	Isomil Powder 14 oz.	$ 14.50
Lactofree Powder 14 oz.	$ 12.85	Isomil Liquid 13 oz.	$ 3.65
Nutramigen Liquid 13 oz.	$ 6.40	Isomil DF 32 oz.	$ 8.50
Nutramigen Powder 16 oz.	$ 23.40	Isomil RTU 8 oz.*	$ 3.00
Pregestimil Powder 16 oz.	$ 24.75	Alimentum RTU 8 oz.*	$ 3.00
Enfacare 14 oz. (Enfamil 22)	$ 12.35	Alimentum 32 oz.	$ 9.30
Enfamil AR 14 oz.	$ 11.60	Pediasure Vanilla 8 oz.	$ 2.20
Enfamil AR RTU 32 oz..	$ 6.15	Pediasure Chocolate 8 oz.	$ 2.20
Enfamil Premature w/Iron 24 /20 3 oz.	$ 1.60	Pediasure Strawberry 8 oz.	$ 2.20
Enfamil w/Iron 20/24 3 oz.*	$ 1.60	Pediasure Banana Cream 8 oz.	$ 2.20
Enfacare 3 oz.	$ 1.60	Pediasure W/Fiber 8 oz.	$ 2.20
Pregestimil 3 oz.	$ 1.75	Jevity 8 oz.*	$ 3.00
Portagen Powder 16 oz.*	$ 27.65	Similac Neosure 14 oz.	$ 14.75
Next Step Powder 12 oz.*	$ 7.50	Similac PM 60/40 16 oz.	$ 16.00
Next Step Soy Powder 12 oz.*	$ 9.75	Similac Special Care 4 oz.	$ 3.00
Next Step 32 oz. RTU*	$ 5.00	Similac Lactose Free 14 oz.	$ 13.95
Moducal Powder 13 oz.*	$ 14.25	Polycose Glucose 12.3 oz.*	$ 8.25
Isocal Liquid 32 oz.*	$ 9.00	Suplena Specialized Complete 8 oz.*	$ 3.25
Ultracal Liquid 32 oz.*	$ 4.00	Similac Human Milk Fortifier*	$ 1.25
Kindercal Liquid Vanilla 8 oz.	$ 2.20	**Nestle**	
Kindercal Liquid Chocolate 8 oz.*	$ 2.20	Carnation Good Start 13 oz. Liquid	$ 3.65
Kindercal Liquid with Fiber 8 oz.	$ 2.20	Carnation Good Start 12 oz. Powder	$ 7.70
SHS North America		Carnation Follow Up 13 oz. Liquid*	$ 2.42
Neocate Powder 14 oz.	$ 30.00	Carnation Follow Up 12 oz. Powder	$ 7.50
Neocate One + Liquid 8 oz.*	$ 4.00	Carnation Alsoy 14 oz.*	$ 11.00
Neocate One + Powder 3 oz.*	$ 9.00	Nutren Jr. w/Fiber 8 oz.*	$ 2.15
Duocal Powder 14 oz.*	$ 20.00	Peptamen Jr. 8.45 oz.*	$ 7.25

*By Special Request Only, please allow 3-5 business days.

Other nursettes and ready to use products may be available, please contact the office.

Account

Number
03473

Name
MEDCO MEDICAL SUPPLY

Address

Street
P O BOX 924189

City
HOUSTON

State Zip
TX 77292

Phone
(713) 956-5288

Fax
(713) 956-1239

Owner

First Name
JOHN

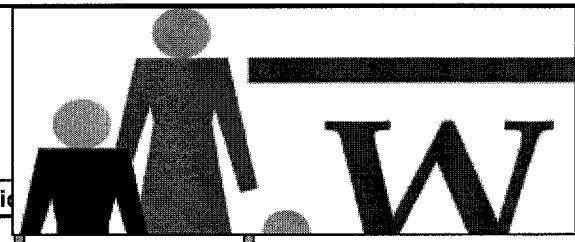
Last Name
CALHOUN

Payment

Comptroller ID
17416933855000

X Direct Deposit
_ Farmer's Market

onfidential Confidential Confi

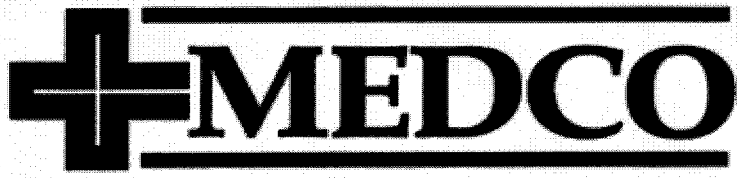


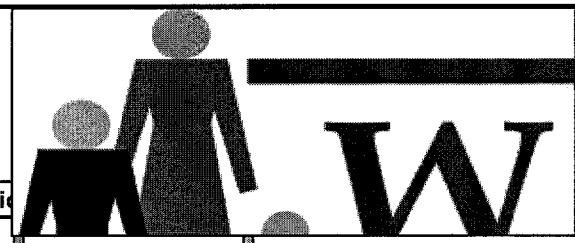
See page #4 for service standards!

Item #	HCPC	Inventory Status	Formula Description Alpha Order	Standard Packaging (will break cases)	Known "99" Voucher Override required	Medco Price to WIC
42521	n/a	2	3232A 16oz Powder	6/cs		$69.85
50540	5349X	3	Alimentum - RTU, 240 ml	24/cs		$2.45
00237	5149X	3	Alimentum - RTU, 960 ml	6/cs	xxx	$11.35
05603	n/a	2	AISoy Powder	6/cs		$11.50
067417	n/a	1	Boost 8oz can	24/cs		$1.20
094107	n/a	1	Boost High Protein 8oz. Can	24/cs		$1.25
093111	n/a	1	Boost Plus	24/cs		$1.25
094503	n/a	1	Boost Pudding	48/cs		$0.99
00378	n/a	1	Calcilo XD Lo Calcium Vit-D Free 14.1oz Powder	6/cs		$26.75
12111	n/a	2	Carnation Follow Up - Powder	6/cs	xxx	$8.60
12121	n/a	3	Carnation Good Start - Powder	6/cs	xxx	$10.52
039010	n/a	1	Casec Powder 10 oz	6/cs		$15.95
069502	n/a	1	Choice DM	24/cs		$1.96
157300	n/a	1	Citrotein Powder 14 oz	12/cs		$23.95
008904	n/a	1	Comply	24/cs		$2.65
2L6280	n/a	1	Crucial Formula 8.45 oz. Can	24/cs		$10.75
46204	n/a	1	Deliver 2.0 8 oz	24/cs		$1.75
10280	n/a	1	Duocal 14 oz. Powder	4/cs		$32.75
54665	n/a	2	Elecare Powder - cans	6/cs		$55.75
001902	n/a	4	Enfamil (Enfacare) 22cal 14oz powder	6/cs	xxx	$15.75
002002	n/a	3	Enfamil (Enfacare) 22cal 3 fl.oz	48/cs		$1.85
020114	n/a	4	Enfamil AR - 14oz Powder	6/cs		$15.05
020305	n/a	3	Enfamil Nursettes	48/cs		$1.87
020301	n/a	3	Enfamil AR - RTU, 32 fl.oz.	6/cs	xxx	$7.33
201418	n/a	2	Enfamil Human Milk Fortifier/Case .96gram packets	200pk/cs		$281.75
061606	n/a	2	Enfamil Lacto Free - 14oz Powder	6/cs	xxx	$16.20
201004	n/a	2	Enfamil Premi w/Iron 20cal 3oz	48/cs		$1.85
140602	n/a	2	Enfamil Premi w/Iron 24cal 3oz btls	48/cs		$1.85
030114	n/a	4	Enfamil w/ Iron - 13oz. Conc.	12/cs	xxx	$4.90
033121	n/a	4	Enfamil w/ Iron - 16oz Powder	6/cs	xxx	$17.90
026903	n/a	3	Enfamil w/Iron 24cal Not Premi	24/cs		$1.85
50460	5079X	4	Ensure 8oz	24/cs		$1.50
50464	5439X	4	Ensure Plus 8oz	24/cs		$1.75
00790	5083X	3	Ensure Pudding each can	48/cs		$1.40
50650	5140X	3	Ensure w/Fiber 8oz	24/cs		$1.50
183500	5001X	1	Fibersource 8oz	24/cs		$1.70
10249	n/a	1	Flavor Packets/Scientific Hosp. Ea.	20/cs		$1.10
50240	5478X	3	Glucerna - RTU, 240 ml	24/cs		$2.95
51118	5435X	2	Hominex 2 -11.4 oz Powder	6/cs		$78.35
00669	n/a	1	Introlite closed container 1000ml	8/cs		$13.65

Metzv5/24/01

Confidential *copy righted material unlawful to disclose*





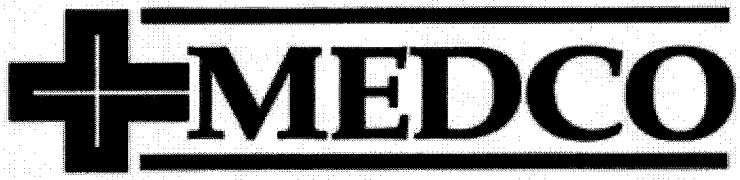
onfidential Confidential Confi

See page #4 for service standards!

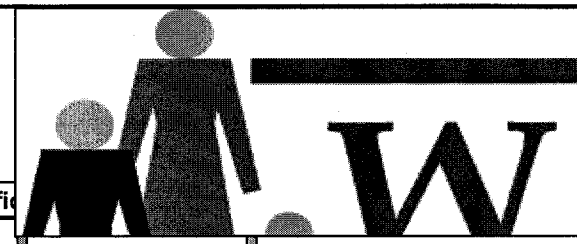
Item #	HCPC	Inventory Status	Formula Description Alpha Order	Standard Packaging (will break cases)	Known "99" Voucher Override required	Medco Price to WIC	
035504	5085X	3	Isocal 32 oz.	6/cs		$4.38	
035525	5084X	3	Isocal 8oz	24/cs		$1.22	
02110	5184X	3	Isomil w/ Iron - 13oz. Conc.	24/cs	xxx	$5.35	(look for updates-working with manufacturer)
00107	5185X	3	Isomil w/ Iron - 14oz. Powder	6/cs	xxx	$18.20	(look for updates-working with manufacturer)
184500	5013X	1	Isosource HN 8oz	24/cs		$2.25	
182500	5009X	1	Isosource Standard 8oz	24/cs		$1.95	
00143	5086X	4	Jevity Liquid 8oz	24/cs		$1.75	
62202	5393X	3	KinderCal - RTU, 240 ml w/ or w/o fiber	24/cs		$1.55	
61412	5360X	2	Lacto-Free Liquid 13 oz	12/cs		$6.75	
047102	5241X	1	Lipisorb, 8 oz RTU	24/cs		$2.55	
036513	5183X	2	MCT Oil - Quart	6/cs		$67.80	
008702	5347X	1	Microlipid 90 ml	48/cs		$4.50	
048021	n/a	2	Moducal Powder 13 oz can	6/cs		$6.32	
11050	5028X	4	Neocate 1+ Liquid 8oz Juice	27/cs	xxx	$5.90	(look for updates-working with manufacturer)
11047	5029X	2	Neocate 1+ Powder 3.5oz unflavored	10/cs		$12.25	
10804IF	5025X	2	Neocate 14 oz. Powder	4/cs	xxx	$39.95	(look for updates-working with manufacturer)
50632	5283X	1	Nepro 8oz cans	24/cs		$3.95	
140901	5394X	1	Next Step Soy Powder 12 oz.	4/cs		$10.55	
140104	n/a	3	Next Step Toddler Powder 12 oz. Cans	4/cs	xxx	$11.95	(look for updates-working with manufacturer)
49811	5089X	3	Nutramigen (Enfamil) - 13oz. Conc.	12/cs	xxx	$8.30	(look for updates-working with manufacturer)
33821	5091X	3	Nutramigen (Enfamil) - 16oz. Powder	6/cs	xxx	$29.60	(look for updates-working with manufacturer)
6056	5275X	4	Nutren 1.0	24/cs		$1.51	
6220	5276X	4	Nutren 1.5 250ml (8oz)	24/cs		$1.54	
6230	5277X	4	Nutren 2.0 8.45 oz can	24/cs		$1.64	
6062	5036X	4	Nutren Jr (Lactose Free)	24/cs		$1.61	
6063	5848X	4	Nutren Jr w/Fiber (Lactose Free)	24/cs		$1.68	
00709	5093X	3	Osmolite 8oz can	24/cs		$1.55	
00735	n/a	2	Osmolite HN 8oz can	24/cs		$1.75	
00160	n/a	3	Pedialyte 8 oz. Bottle	24/cs		$3.45	
51804	5096X	4	Pediasure 8oz	24/cs		$1.50	
51806	5348X	4	Pediasure w/Fiber 8oz	24/cs		$1.68	
6269	5278X	4	Peptamen Formula 8.45oz	24/cs		$6.59	
6252	5395X	2	Peptamen Jr 8.45oz	24/cs		$7.05	
51120	5422X	2	Phenex-1 AA Mod.Pdr. W/Iron 12.3oz Powder	6/cs		$25.85	
51122	5423X	1	Phenex-2	6/cs		$49.85	
036802	5414X	2	Phenyl Free, 16oz Powder	6/cs		$46.65	
00746	5098X	3	Polycose Powder 12.3 oz. Cans	6/cs		$7.65	
038721	5154X	2	Portagen Powder 1 lb. Can	6/cs		$28.35	
36721	5122X	3	Pregestimil (Enfamil) - 16oz. Powder	6/cs	xxx	$31.50	(look for updates-working with manufacturer)
033303	n/a	3	Pregestimil (Enfamil) 20 cal. 3 oz. Nursette	48/cs		$2.45	

Metzv5/24/01

Confidential *copy righted material unlawful to disclose*



"Your Complete Medical Department Store"



onfidential Confidential Confi

See page #4 for service standards!

Item #	HCPC	Inventory Status	Formula Description Alpha Order	Standard Packaging (will break cases)	Known "99" Voucher Override required	Medco Price to WIC	
037903	n/a	3	Pregestimil (Enfamil) 24 cal. 3 oz. Nursette	48/cs		$2.45	
00775	5152X	2	Promod 9.7 oz	6/cs		$15.85	
50774	n/a	2	Promote 8 oz.	24/cs		$1.85	
51148	5469X	2	Pro-Phree 12.3oz Powder	6/cs		$11.95	
51134	n/a	1	Propimex-2 AA Mod 11.4oz Powder	6/cs		$78.35	
30811	5184X	3	Prosobee (Enfamil) - 13oz. Conc.	12/cs	xxx	$5.35	(look for updates-working with manufacturer)
026605	n/a	3	Prosobee (Enfamil) 20cal RTU Nursettes	48/cs		$1.85	
030932	5217X	3	Prosobee (Enfamil) RTU 32 oz.	6/cs	xxx	$8.10	(look for updates-working with manufacturer)
310111	n/a	3	Prosobee (Enfamil) 14oz Powder	6/cs		$19.60	
00699	5120X	2	Pulmocare 8oz	24/cs		$2.10	
00108	5470X	2	RCF w/ Iron 13oz Conc.	12/cs		$6.25	
6286	5123X	2	Reabilan 375ml/can	20/cs		$13.85	
6287	n/a	2	Reabilan HN 335ml/can	20/cs		$20.45	
00162	n/a	2	Rehydralyte 8 oz.	24/cs		$3.65	
6245A	5280X	2	Replete w/Fiber	24/cs		$2.25	
339100	n/a	2	Resource Diabetic w/Fiber	27/cs		$2.40	
331100	5018X	2	Resource For Kids 8oz	27/cs		$1.98	
338100	5354X	2	Resource Plus	27/cs		$1.85	
186000	5021X	2	Resource Variety Flavors 8oz Juice	27/cs		$1.43	
184526	5341X	1	Respalor 8oz	24/cs		$2.25	
5891483008	5476X	1	Scandical Powder 8 oz.	6/cs		$10.45	
5891480044	5260X	1	Scandishake 4.3 oz. Pk.w/Sugar Box	9/bx		$12.15	
54598	n/a	1	Similac Human Milk Fortifier/Case .031oz packets	150pk/cs		$215.10	
53156	n/a	2	Similac Lactose Free - 14oz. Conc.	6/cs		$8.70	
00443	n/a	2	Similac Natural Care 4oz Nursette	48/cs		$2.65	
51848	n/a	3	Similac Neosure 4oz Liq (Neocare)	48/cs		$2.65	
51850	n/a	3	Similac Neosure w/ Iron - 14oz Powder	6/cs	xxx	$17.90	(look for updates-working with manufacturer)
00850	5391X	3	Similac PM60/40 16oz Powder	6/cs	xxx	$18.35	(look for updates-working with manufacturer)
50588	5345X	3	Similac Special Care w/Iron 20cal	48/cs		$2.65	
00214	n/a	3	Similac Special Care w/Iron 24cal	48/cs		$2.65	
00403	n/a	3	Similac w/Iron 24cal Not Special Care	48/cs		$2.55	
50164	5182X	1	Suplena 8oz	24/cs		$3.10	
4076	n/a	3	Thick-It 30 oz.	6/cs		$19.95	
54064	5121X	2	TwoCal HN Ready to Use	24/cs		$2.35	
435903	5251X	1	Ultracal Formula, 8 oz.	24/cs		$1.40	
071310	5023X	2	Vivonex Pediatric 1.7 oz.pkts.6 pk. per box	36/cs		$41.35	
11451	5418X	1	XP Maxamum, 1 lb.can	4/cs		$89.85	
10502	5415X	1	XP Maxmaid	4/cs		$57.65	

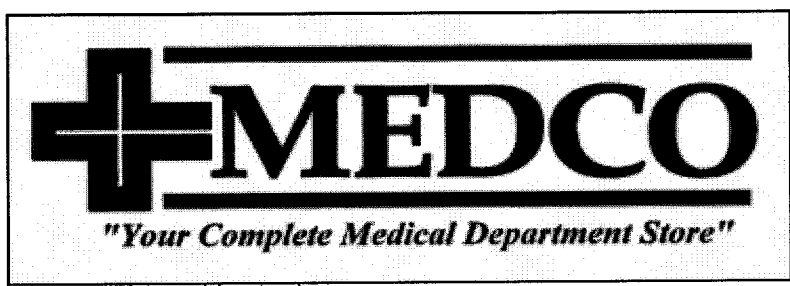
Inventory Status Legend

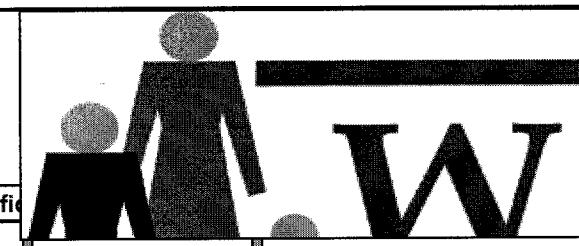
Services Provided (in addition to unparalleled pricing)

Include:

Metzv5/24/01

Confidential *copy righted material unlawful to disclose*





onfidential Confidential Confi

Item #	HCPC	Inventory Status	Formula Description Alpha Order	Standard Packaging (will break cases)	Known "99" Voucher Override required	Medco Price to WIC

See page #4 for service standards!

High inventory levels, rarely out (4)
Standard inventory levels, 90% fill rate (3)
Rarely utilized items minimal standing stock, provide & order balance (2)
Special order on request only (1)

For 1 and 2 our Patient Trac System will automaticlly order in future voucher's quantity to have full amount on hand for next month's needs. (We call it "committed inventory".)

As we accumulate utilization data we will automaticlly upgrade any product to the next status level when WIC orders dictate that action.

include:

Delivery to customer. Medco set the standard. (Will deliver to clinic at your request.)

Glass formula is "bubble wrapped", all other formula is specially duplex-boxed for undented arrival.

Price protection for one year. (Unless we secure lower acquisition price, they can go down.)

Will break cases on request at no additional charge.

Will pickup or issue UPS call tag for formula exchange at no additional charge.

Will pickup or issue UPS call tag for shipments where patient has moved at no additional charge.

Multiple vouchered customers will be setup in Medco's Patient Trac System for automatic delivery of next voucher. (If you say patient has met your guidelines and requirements on subsequent months shipments.)

Medco will provide mailing packets for remote clinics, and pick up vouchers (if you choose) in areas with Branch locations.

Will provide utilization data so you can monitor usage and cost savings.

Direct phone and fax numbers so you don't have to go through a switchboard unless you choose to use the 800 number.

Specially assigned Customer Service Representatives for WIC. Build a relationship with a WIC trained Representative.

Branch Managers in six major markets to handle many of the processing

Metzv5/24/01

Confidential *copy righted material unlawful to disclose*